

## New Member Rewards Program

The Schuylkill Chamber is offering all of our members a chance to earn rewards in the first half of 2012 for referring and signing up new members to the Schuylkill Chamber. The more new members you bring in, the more exciting the reward! Check out the process and the rewards. It couldn't be easier.

It all starts with a very simple application, which is available by contacting Rebecca Wagner at (570) 622-1942/800-755-1942 or email [rwagner@schuylkillchamber.com](mailto:rwagner@schuylkillchamber.com).



**The Process** - There are three steps to signing a new member & getting rewarded:

- 1) Get agreement signed (Referral Program Membership Ap) by new member and submit to Member Services Director Rebecca Wagner.
- 2) Member Services Director Rebecca Wagner will email the potential new member, confirm their information & have an invoice sent.
- 3) Once the Dues are collected, the reward is dispensed.

### **The More Members you Recruit . . . The Bigger and Better the Reward!**

25 New Members = Caribbean Cruise for Two. By signing 25 new members, you receive a 7-day Caribbean Cruise Vacation. *(Includes Ship Accommodations and Gratuity. Ship departs from Cape Liberty, NJ.)*

### **Other Rewards in the Program**

- 1 Free Breakfast Ticket or Free Education Seminar.
- 3 Free Ticket to the Annual Luncheon.
- 5 Two \$75 Gift Certificates for Ticketmaster.
- 10 Foursome w/ Tee Sponsorship or Free Executive Leadership Scholarship.
- 15 Four \$75 Gift Certificates for Ticketmaster with Limo Transportation.

**Bonus Drawing** - 7 Day Caribbean Cruise for Two. Every New Completed/ Collected Membership Application = one entry into a drawing held August 2012.

**Rules** - You or your company must be a member of the Schuylkill Chamber. Prizes are cumulative, so if you reach 25 new members, you will have received one of each prize shown. The size of the member does not matter; we are here to serve all size companies.

All members must be signed up by June 30, 2012, but prizes are not dispensed until the new member pays dues in full. Cruises must be taken within 12 months of winning and some blackout dates apply. All prizes are transferable.

*The Schuylkill Chamber of Commerce reserves the right to modify, cease or suspend indefinitely the rewards program at any time.*

# February 2012

**Sunday      Monday      Tuesday      Wednesday      Thursday      Friday      Saturday**

Meetings are subject to change. If you are interested in attending a committee meeting, please call the Schuylkill Chamber office at 570-622-1942/800-755-1942 to verify the date and time.

			11:00 SCORE	1 7:45 Orwigs BPA noon - Gov. Affairs Committee 5:00 Business After 5 with Berks *Fire*Water*Rest	2		3		4
	5		6	7 6:00 Schuylkill Haven Business Assoc	8 7:45 Network Before Nine Breakfast 8:00 Shenandoah Chamber 7:00 Pine Grove Bus Owners Assoc	9 8:00 PBA Noon - Agribusiness Committee	10 8:00 Microsoft Word at McCann		11
	12		13 8:00 Member Services 12:30 Frackville BPA	14	15	16 8:00 Chamber Board of Directors 9:30 Transport 11:30 On-line Banking Security noon - Ashland Chamber	17 8:00 Microsoft Word at McCann Monthly Member Memo		18
	19	20	21	22 11:45 SWIB 12:30 Mahanoy Area Chamber	23	24	25	26	27
		Closed					8:00 Microsoft Word at McCann (snow date)		
			27 9:00 Creating a Culture of Wellness with Dr. Touchinsky, BT Health noon - Education Comm	28	29 5:00 - 5th Wed Mix & Mingle with Lori's Angels				



co-sponsored by the  
Greater Reading Chamber  
of Business & Industry

# Business After 5 O'Clock with



## THURSDAY, FEBRUARY 2, 2012

### 5:00 P.M. TO 7:00 P.M.

350 BERN STREET, READING

(LEFT ONTO BERN ST. AT THE FIRST LIGHT PAST THE READING PHILLIES STADIUM.

BUILDING 2 BLOCKS ON THE RIGHT.)

**There is no cost to attend but registration is requested!**

Sign me up!  Business After 5 at The Greystone on 01-18-12

Business After 5 with Berks \* Fire \* Water

Name \_\_\_\_\_ Company \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Return to : Schuylkill Chamber of Commerce, 91 S. Progress Ave., Pottsville, PA 17901 or fax to 622-1638.

# 2012 CLASS NOW FORMING!

Executive Leadership is tailored to meet the needs of the individual in helping them with their professional development no matter what their profession.

Classes are held at the Schuylkill Chamber of Commerce conference center from 8 a.m. - 12 p.m.

**Negotiation & Persuasion** - May 30, 2012  
Dale Carnegie, Sam Iorio, Instructor

**Team Building/Awareness Building** - June 5, 2012  
Performance Plus, Dr. Annette Cremona, Instructor

**Communicating with Professionalism** - June 12, 2012  
B to B Seminars, Dean Bertsch

**Communication Styles for Managers** - June 20, 2012  
McCann School of Business & Technology, Shannon Brennan, Instructor

**What Employers Can and Cannot Do if a Union Attempt Occurs** - June 27, 2012  
The Seltzer Group, Ann Marie Blashock

**Motivating Others** - July 3, 2012  
Penn State Schuylkill, David Norris



**For more information on Schuylkill Executive Leadership or if you have any questions, please contact Rebecca Wagner at 570-622-1942/800-755-1942 or email [rwagner@schuylkillchamber.com](mailto:rwagner@schuylkillchamber.com).**

## Get involved in YOUR Chamber.

Volunteer an hour of your time with the committee that fit your interests!

**Agribusiness Committee** - as scheduled  
**Awards Committee** - as scheduled  
**Education Committee** - last Tuesday of the month at noon  
**Events Committee** - as scheduled

**Government Affairs Committee** - 1<sup>st</sup> Thursday of the month at noon  
**Member Services Committee** - 2<sup>nd</sup> Tuesday of the month at 8:00 am  
**Transportation Committee** - 4<sup>th</sup> Thursday of the month at 9:30 am

\_\_\_\_\_  
Name

\_\_\_\_\_  
Company

\_\_\_\_\_  
Direct Phone Number

\_\_\_\_\_  
E-mail

@

I am interested in volunteering with this committee.  
Please add my name to the meeting notification list.

- |                                       |   |
|---------------------------------------|---|
| <input type="checkbox"/> Agribusiness | <input type="checkbox"/> Government Affairs |
| <input type="checkbox"/> Awards       | <input type="checkbox"/> Member Services    |
| <input type="checkbox"/> Education    | <input type="checkbox"/> Transportation     |
| <input type="checkbox"/> Events       |   |



**Wednesday, February 22, 2012**

**Penn State Schuylkill**

Route 61, Schuylkill Haven

Last building on the left at end of the walkway

**Networking at 11:45 am - Lunch at noon**

**Shannon Brennan, Peace Frog**

**& McCann School of Business & Technology  
and the American Cancer Society**

Cost is \$15 for reservations and \$17 for future members.

**Reservation deadline is Monday, February 20, 2012.**

(Reservations cancelled with less than 48 hours advance notice will be billed.)



**February 8, 2012**

**7:45 a.m.**

*Program begins promptly at 8:10 a.m.*

***The Inn of Orwigsburg***

*200 W. Market St., Orwigsburg*



Sponsored by:

**Schuylkill Elder  
Abuse Prevention  
Alliance, Inc.**

**Maintaining a Positive  
Work Environment**

presented by

**Dean Bertsch  
B to B Seminars**

Cost for Schuylkill Chamber members is \$15.00 for reservations made in advance  
and \$17.00 at the door. Future Members - \$20.00

Reservations cancelled with less than 24 hours in advance will be billed.

Sign me up!  2-29 SWIB (\$15/\$17)  2-8 Breakfast (\$15/\$20)

We accept

Name \_\_\_\_\_ Company \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Return to : Schuylkill Chamber of Commerce, 91 S. Progress Ave., Pottsville, PA 17901 or fax to 622-1638.





# ON-LINE BANKING SECURITY



THURSDAY, FEBRUARY 16, 2012

11:30 AM TO 1:30 PM

PRESENTED BY

**JOHN ALBERTINI**

**AIS COMPUTER CONSULTING**

Small businesses continue to be the target for hackers to raid their bank accounts, and most people don't realize that FDIC insurance does not extend to commercial accounts.

Here are some recent headlines: *Title Firs Sues Bank Over \$207k Cyberheist*  
*Monster Spam Campaigns Lead to Cyberheists* \* *eThieves Steal \$217k from Arena Firm*  
*Judge Sides with Bank in eBanking Fraud Case* \* *Trojan Tricks Victims Into Transferring Funds*

We will review these types of hacks and what can be done to prevent them. Also, The American Bankers Association and other banking industry organizations have released guidance for safe online banking. We will review the recommendations for practicing safe online banking so small businesses can better protect their bank accounts.

Cost is \$25 per person and includes lunch. Reservations are required.

*Reservations cancelled with less than 48 hours advance notice will be billed.*



# CREATING A CULTURE OF IN THE WORKPLACE



TUESDAY, FEBRUARY 28, 2012

1:00 TO 3:00 PM

PRESENTED BY

**DR. BUDDY TOUCHINSKY**

**BT HEALTH SERVICES**

Why should employers care about promoting health and wellness? What exactly is wellness? What is a healthy lifestyle? What are the key components of an effective wellness program? What are the pitfalls to avoid?

In this session, Dr. Touchinsky will work with business owners and managers, HR personnel, and wellness committee members to discuss these topics, so that they are able to design policies for their workplace to benefit both the employer and the employees.

Cost is \$25 per person. *Reservations cancelled with less than 48 hours advance notice will be billed.*

Sign me up!  On-Line Banking Security 2/16/12 (\$25)  Wellness 2/28/12 (\$25)

We accept

Name \_\_\_\_\_ Company \_\_\_\_\_



Phone \_\_\_\_\_ Email \_\_\_\_\_



Return to : Schuylkill Chamber of Commerce, 91 S. Progress Ave., Pottsville, PA 17901 or fax to 622-1638.



&



# Microsoft Word 2010

Fridays, February 10 & 17, 2012  
(Snow make-up date February 24, 2012)

8 a.m. to noon

McCann School of Business & Technology  
Pottsville Campus, 2650 Woodglen Road, Pottsville

Cost is \$120 per person for Schuylkill Chamber members and \$150 for future members.  
Workbook is included. All participants will have their own workstations.

**Registration and Prepayment is required.**

(Reservations cancelled with less than 4 days advance notice will not be refunded.)

**SALSA ON DOWN TO THE**

*5<sup>th</sup> Wednesday  
Mix & Mingle*



*Lori's Angels & Loafers Glory*

**WEDNESDAY, FEBRUARY 29, 2012**

**5:00 P.M. TO 7:00 P.M.**

**at Lori's Angels & Loafers Glory**

**25 West Main Street, Schuylkill Haven**

**MEXICAN SNACKS!**

**MEXICAN REFRESHMENTS!**

**THIS MIXER WILL BE**

**HOT . . . HOT . . . HOT!**

There is no cost to attend but registration is requested!

Sign me up!     Microsoft Word (2-10 & 17)     Mixer at Lori's Angel's/Loafers Glory

We accept

Name \_\_\_\_\_ Company \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Return to : Schuylkill Chamber of Commerce, 91 S. Progress Ave., Pottsville, PA 17901 or fax to 622-1638.





present

# Reflections of Italy

## October 3 - 12, 2012

Explore Rome \* Colosseum \* Assisi \* Perugia \* Siena  
Florence \* Chianti Winery \*  
Venice \* Murano Island \* Lugano, Switzerland \* Como

### The Itinerary at a Glance

Day 1	Overnight flight
Day 2, 3	Hotel Diana Roma, Rome
Day 4	Sangallo Palace Hotel, Perugia or Hotel Villa Perugia, Perugia
Day 5, 6	Starhotel Michelangelo, Florence or Hotel Ambasciatori, Florence
Day 7, 8	Hotel Ai Mori D'Oriente, Venice or Hotel Papadopoli, Venice
Day 9	Crowne Plaza Malpensa, Malpensa

On some date alternate hotels may be used



Find out more about this adventure on  
Wednesday, March 7, 2012

noon or 6:00 pm at the Schuylkill Chamber Conference Center

91 S. Progress Ave., Pottsville

Reservations are not needed but respectfully requested.

Call the Schuylkill Chamber offices at 570-622-1942/800-755-1942  
or fax this form to 570-622-1638 to reserve your seat.

I want more information on the Italy trip. Sign me up for the March 7, 2012 session.  noon  6:00 pm

Name \_\_\_\_\_ Company \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Return to : Schuylkill Chamber of Commerce, 91 S. Progress Ave., Pottsville, PA 17901 or fax to 622-1638.

facebook



Google

# SOCIAL MEDIA FOR PARENTS

THE BIGGEST SAFETY MISTAKES YOU AND YOUR KIDS ARE MAKING

twitter

WEDNESDAY, APRIL 11, 2012

11:30 AM TO 1:00 PM

LinkedIn

SCHUYLKILL CHAMBER CONFERENCE CENTER

YouTube

PRESENTED BY  
**AIMEE ECKLEY**  
REPUBLICAN HERALD

Not just for parents, but anyone who has kids they care about. The presentation takes a look at the "generation gap" as it pertains to technology, social media and mobile phones and how to find the right balance of "cool" with safety. Participants will leave with a new perspective on why technology and social media have become so mainstream, how to use it safely and discuss it with kids they care about.

**COST OF \$25 PER PERSON FOR MEMBERS AND \$40 FOR FUTURE-MEMBERS. INCLUDES LUNCH.**  
**RESERVATIONS ARE REQUIRED.** (Reservations cancelled with less than 48 hours advance notice will be billed.)



LEADERSHIP & WORKFORCE  
DEVELOPMENT CENTER

# GRANT WRITING

TUESDAYS, APRIL 17 & 24, 2012

5:30 PM TO 9:30 PM

SCHUYLKILL CHAMBER CONFERENCE CENTER

PRESENTED BY: **LORRIE OGDEN**



**SOURCES OF FUNDING ARE HARD TO FIND. LEARN THE SECRETS TO FINDING AND WRITING GRANTS AT THESE INFORMATIONAL SESSIONS.**

**Cost is \$50.00 per person for Schuylkill Chamber members and \$75 for Future-members.**  
**Reservations and Pre-payment is required.** (Reservations cancelled with less than 48 hours advance notice will be billed.)

Sign me up!

Social Media for Parents \$25/\$40

Grant Writing (\$50/\$75)

We accept

Name \_\_\_\_\_ Company \_\_\_\_\_



Phone \_\_\_\_\_ Email \_\_\_\_\_



Return to : Schuylkill Chamber of Commerce, 91 S. Progress Ave., Pottsville, PA 17901 or fax to 622-1638.

# EAT THAT FROG



**21 GREAT WAYS TO STOP PROCRASTINATING AND GET MORE DONE IN LESS TIME**  
BASED ON THE BOOK BY BRIAN TRACY

**THURSDAY, MARCH 29, 2012**

**9:00 AM - NOON**

**PRESENTED BY**

**DR. MARY SACAVAGE, PENN STATE SCHUYLKILL  
SCHUYLKILL CHAMBER CONFERENCE CENTER  
91 S. PROGRESS AVE., POTTSVILLE**

According to Brian Tracy, "Mark Twain once said that if the first thing you do each morning is to eat a live frog, you can go through the day with the satisfaction of knowing that is probably the worst thing that is going to happen to you all day long." In this session you will learn Brian's 21 great ways to "develop the habit of setting clear priorities and getting important tasks completed quickly."

This workshop will provide the insight you need to "set clear priorities, to overcome procrastination and to get started on that one activity that represents the most valuable use of your time"—or how to eat the biggest, ugliest frog in your pond.

**COST IS \$25 PER PERSON OR \$40 FOR FUTURE MEMBERS.**

**Registration is required.** (Reservations cancelled with less than 48 hours advance notice will be billed.)



**Sign me up!**

**Eat That Frog on March 29, 2012**



**We accept**

Name \_\_\_\_\_ Company \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Return to : Schuylkill Chamber of Commerce, 91 S. Progress Ave., Pottsville, PA 17901 or fax to 622-1638.





# COACHING 101

**WEDNESDAY, JUNE 27, 2012**

**6:00 PM - 9:00 PM**

**SCHUYLKILL CHAMBER CONFERENCE CENTER**

**91 S. PROGRESS AVE., POTTSVILLE**

**IDENTIFYING THE ROLE OF A COACH AND WINNING  
BACKGROUND CHECKS AND PAPERWORK  
MAKING COACHING FUN \* WORKING WITH PARENTS  
EMOTIONAL IMPACT OF COACHING**

**COST IS \$30 PER PERSON OR \$50 FOR TWO FROM THE SAME ORGANIZATION.**

Panel includes:

LeRoy Boyer, Sports Writer, Republican Herald  
Andy Haven, Lehigh Carbon Community College  
Sam Iorio, The Leadership Institute, Dale Carnegie Training  
Rebecca Wagner, Schuylkill Chamber



**Registration and Prepayment is required.**

(Reservations cancelled with less than 48 hours advance notice will not be refunded.)

Sign me up!

Coaching 101 on June 27, 2012 (\$30/\$50)

We accept

Name \_\_\_\_\_ Company \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Return to : Schuylkill Chamber of Commerce, 91 S. Progress Ave., Pottsville, PA 17901 or fax to 622-1638.



# March 2012

**Sunday      Monday      Tuesday      Wednesday      Thursday      Friday      Saturday**









Meetings are subject to change. If you are interested in attending a committee meeting, please call the Schuylkill Chamber office at 570-622-1942/800-755-1942 to verify the date and time.



					1	2	3
4	5	6 8:00 Member Services Committee	7 noon and 6:00 - Reflections of Italy	8 noon - Agribusiness Committee	9	10	
11 	12	13	14 7:45 Networking Before Nine Breakfast at Basile's sponsored by Crane Insurance	15 noon - Ashland Chamber	16 5:00 Business after 5 O'clock with Higgins Insurance & York Terrace	17 	
18	19	20 	21 8:00 Shenandoah Chamber	22 8:00 Chamber Board of Directors 9:30 Transportation Committee	23 Monthly Member Memo emails today	24	
25	26	27 noon - Education Committee	28 11:45 - SWIB 12:30 Mahanoy Area Chamber	29	30	31	

# April 2012

**Sunday      Monday      Tuesday      Wednesday      Thursday      Friday      Saturday**

<p>1</p>  <p>Palm Sunday</p>	<p>2</p>	<p>3</p>	<p>4</p>	<p>5</p>	<p>6</p>  <p>Good Friday</p>  <p>Passover</p>	<p>7</p>
<p>8</p>  <p>EASTER SUNDAY</p>	<p>9</p>	<p>10</p>	<p>11</p> <p>7:45 Network Before Nine Breakfast 11:30 Social Media for Parents</p>	<p>12</p>	<p>13</p>	<p>14</p>
<p>15</p>	<p>16</p>	<p>17</p> <p>5:30 - 9:30 Grant Writing for Non- Profits</p>	<p>18</p> <p>5:00 Business After 5'Oclock with Mountain Valley &amp; American Computer Assoc.</p>	<p>19</p>	<p>20</p> <p>Monthly Member Memo emails today</p>	<p>21</p> <p>Spring Cleanup</p> 
<p>22</p>  <p>Earth Day</p>	<p>23</p>	<p>24</p> <p>noon - Education Committee 5:30 - 9:30 Grant Writing for Non- Profits</p>	<p>25</p>  <p>Administrative Professionals Day</p>	<p>26</p> <p>8:00 Chamber Board of Directors 9:30 Transportation Committee</p>	<p>27</p> <p>Arbor Day Schuylkill United Way Day of Caring</p> 	<p>28</p>
<p>29</p>	<p>30</p>	<p>Meetings are subject to change. If you are interested in attending a committee meeting, please call the Schuylkill Chamber office at 570-622-1942/800-755-1942 to verify the date and time.</p>				



# THE SELTZER GROUP

Your Complete Business Resource

**The Seltzer Group**, in partnership with Penn National Insurance, is **PROUD** to offer Chamber members this exclusive, ChamberChoice, program!

## Does your business insurance earn dividends back for you?

When you purchase your business insurance through ChamberChoice, you could earn an **annual dividend** back!

### Eligible lines offered through this program include:

Business owners  
Commercial Auto  
Property  
General Liability  
Package policies  
Inland Marine  
Workers Compensation

### Program Features

- All – lines dividend (excluding only umbrella and bonds). Dividend payments are based on the total program premium and claims experience. As the program grows, so does your dividend potential!
- Enhanced coverages on eligible lines at no additional cost.
- Equipment breakdown coverage is automatically included on all business-owners and property policies.
- Program provided only through Penn National Insurance agencies.
- Outstanding, local claim and customer support service from The Seltzer Group, a Chamber member.



### How It Works

For Example:

If group premium is:	\$3 million
And group loss ratio is:	16%
Group dividend is:	15%

If member premium is:	\$20,000
Dividend earned will be:	\$3,000

Because dividends are based upon program eligibility and claims experience, payments can not be guaranteed.

How much **\$\$** can you save with the ChamberChoice program??

Call Jen Tahaney  
The Seltzer Group  
1-888-366-1000 x123





**“People support a world they helped create.”**

— Dale Carnegie



Look around you at successful business people, world leaders, professional athletes and entertainers. You'll find a disproportionately high number of Dale Carnegie Course® graduates.

The Dale Carnegie Course® has transformed the careers of over 7 million graduates. And now we want to help you join the ranks of the world's most successful people.

This course will power you to move far beyond your comfort zone as you stretch for and attain ambitious new goals. It will also teach you the 5 Drivers of Success:

- Build Greater Self-Confidence
- Strengthen People Skills
- Enhance Communication Skills
- Develop Leadership Skills
- Reduce Stress and Improve our Attitude

**WHAT OUR CUSTOMERS ARE SAYING**

“Over the last two years we grew 29 and 24 percent. This year we have a good opportunity to have another year of strong growth. We could not have experienced this growth without Dale Carnegie Training.”

George Little  
President  
HDR Engineering, Inc.

Visit our website at  
[www.allentown.dalecarnegie.com](http://www.allentown.dalecarnegie.com)

The vast majority of Dale Carnegie Training® local franchising organizations in the U.S. have been accredited by the Accrediting Council for Continuing Education and Training (ACCET).

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**DALE CARNEGIE COURSE®**  
**SKILLS FOR SUCCESS**

Process	After this program, you will be able to:
1. Build a Foundation for Success	• Connect with other professionals and achieve breakthrough goals
Recall and Use Names	• Apply a proven process to recall names & facts
2. Build on Memory Skills & Enhance Relationships	• Utilize proven processes to build trust and strengthen relationships
Increase Self-Confidence	• Use your experiences to communicate more confidently
3. Put Stress in Perspective	• Handle stress before it handles you
Enhance Relationships and Motivate Others	• Build trust and persuasively communicate so people are moved to action
4. Make Our Ideas Clear	• Communicate logically, clearly, and concisely
Energize Our Communication	• Become more animated to energize and engage listeners
5. Disagree Agreeably	• Explore methods to minimize resistance and maximize team innovation
Gain Willing Cooperation and Influence Others	• Create a “all win” environment while increasing commitment
6. Manage Our Stress	• Increase your ability to manage worry and stress
Develop More Flexibility	• Use flexibility to build connections and create <b>positive change</b>
7. Build Others Through Recognition	• Give positive feedback on the strengths in others to build better results
Inspire Others	• Inspire others to take action
8. Demonstrate Leadership	• Change people's attitudes and behaviors for the better
Celebrate Achievements & Renew Our Vision	• Identify major successes and commit to continuous improvement

**Time Commitment: One 3½ hour session each week for 8 weeks**

**Program Now Forming!**

**POTTSVILLE**  
**Wednesday's starting March 21, 2012**  
**6:00PM – 9:30PM**

**For more information, contact**  
**Kim Hartman**  
**610.783.6500 ext. 304**  
**[kim.hartman@dalecarnegie.com](mailto:kim.hartman@dalecarnegie.com)**

# **Pottsville Wants Your Business**

**We can offer:**

- ◆ **Business Loans at 4.5%-5.5%**  
Low interest loans for Business Expansion, Equipment Start-Up Costs, Inventory, Job Retention and Creation, Building Renovations
- ◆ **Site Assistance**
- ◆ **Technical and Design Assistance**
- ◆ **Small Business Development Assistance**
- ◆ **Technology Business Incubator**

For more information, please contact:

1 S. Second St.

Pottsville, PA 17901

Phone: (570) 628-4647

Email: [info@pad-co.com](mailto:info@pad-co.com)



**POTTSVILLE** Technology Incubator  
**SCHUYLKILL**

# Downtown Pottsville Office Space For Rent **\$10.00 per foot**

One South Second Street

From 1,000—10,000 square feet of finished office space available in well maintained, centrally located downtown Pottsville building. Ample parking available in public lot 1/2 block from building. H/P access with elevator to all floors. Priced from \$9.00—\$14.00 per square foot depending on size and inclusions. Building also offered for sale. Call agent Eric Seitzinger 570-385-3456 ext. 166 or 570-617-1362 for details.



## Details:

- Square footage available 1,000—10,000 finished space
- Cost per foot—\$9.00—\$14.00 per foot depending on size and inclusions
- Location—One South Second Street
- Parking—At Mahantongo Parking Deck
- Building Management—PADCO 570-628-4647
- Tax information—KOEZ Status



## Landis Homesale Services

384 Centre Ave., Schuylkill Haven, PA 17972

Office 570 385-3456 Fax 570 385-3451

[www.PrudentialHomesale.com](http://www.PrudentialHomesale.com)

Shown By: Eric Seitzinger 570-617-1362



# Sovereign Majestic

*209 North Centre Street, Pottsville PA 17901*

## Program Advertisements

The Sovereign Majestic would like to invite you to advertise in the 2012 program.

The Theater Association is pleased to be able to provide a diverse selection of programming that appeals to a wide variety of audiences. The venue is a 224 seat facility and hosts numerous events throughout the year.

Cost for program advertising is as follows:

**Full Page Interior of Program - \$250.00**

**Half Page Interior of Program - \$150.00**

**Quarter Page Interior of Program - \$100.00**

Programs are distributed at every Sovereign Majestic Sponsored event and have a distribution of approximately 5,000 programs per year.

For additional information please contact the Sovereign Majestic at:

One South Second St. Pottsville PA 17901

570-628-4647

[sovereign\\_majestic@pad-co.com](mailto:sovereign_majestic@pad-co.com)



Please provide the following information:

**Deadline for advertising is March 2, 2012**

\_\_\_\_\_  
Company

\_\_\_\_\_  
Contact Name:

\_\_\_\_\_  
Address

\_\_\_\_\_  
Phone

\_\_\_\_\_  
Address

\_\_\_\_\_  
Email:

**Size of advertisement required:**

- Full Page Interior of Program (4½" W, 7½" H) \$250.00
- Half Page Interior of Program (4½" W, 3½" H) \$150.00
- Quarter Page Interior of Program (2" W, 3½" H) \$100.00

**Add On Advertising**

- Sovereign Majestic Awards Program Ad  
\$20 full page—\$15 half page—\$10 quarter page

All pages will be printed in black and white. **Please supply camera ready artwork or PDF file.** Call Diana at 628-4647 with any questions.

Please make checks payable to SMTA and send to  
Sovereign Majestic Theater  
One South Second Street  
Pottsville, PA 17901

If you require further information please call 570-628-4647 or email [info@pad-co.com](mailto:info@pad-co.com)